



 Refer a new client to FrankCrum Staffing and earn cash.

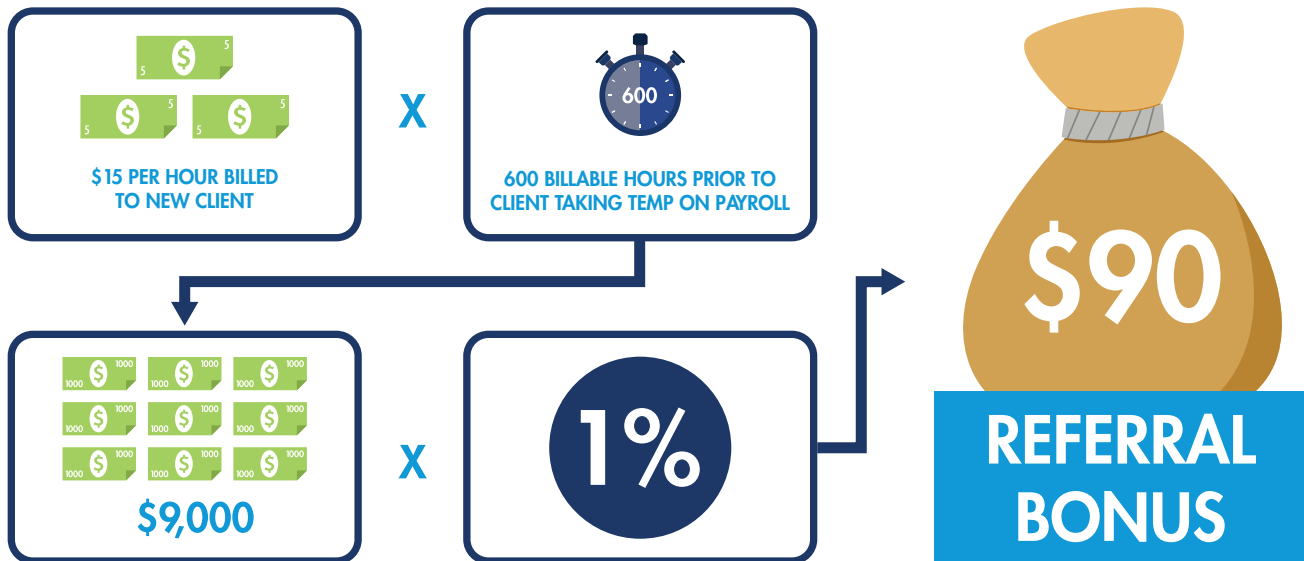
## It's Easy to Earn Referral Bonuses

We have provided many of our clients top talent by taking a consultative approach to learn more about their business and identify opportunities for staffing improvements. If you know a business that can benefit from the staffing services of FrankCrum Staffing, let us know. We will give them a friendly introduction of our company. And if they produce a new position(s) with the first order, we'll make sure you reap the rewards!

### Here's how it works:

A Referral Bonus is paid after the referred client pays each invoice. The bonus payment is determined by the new client's hourly rate and billable hours for all the staff they hire on the first order.

Here's an example of how a bonus would be calculated:



#### What kind of company makes a good referral?

*Ideal industries include:*

- Administrative
- Professional
- Light Industrial
- Accounting

#### How can I submit a referral?

Call your FrankCrum Staffing Business Development representative or email us at: [talent@frankcrumstaffing.com](mailto:talent@frankcrumstaffing.com)

#### How/when will my reward be paid?

Your referral Bonus is paid once the payment of the invoice is received.

**If I have questions about the referral program or a reward, who should I contact?**

Please contact [talent@frankcrumstaffing.com](mailto:talent@frankcrumstaffing.com)